
One-On-One Teleconference Support

By Al Lewis

Quick Answers / Support / Chat

Welcome

Sometimes there's nothing better than the opinion of an outside expert; one versed on the subject; one de-tached from the object; one eager to prove the value of his knowledge.

I can be that expert for you.

Real Estate

Is a Tough Business

To be successful you've got to be structured and focused in your work. There must be direction and purpose in your words as well as performance guarantees and viability in your programs. You've got to have a positive attitude and a successful image.

While you already know this and have these things to some greater or lesser degree than needed, what is more important than your merely being organized for success is whether the way you are organized for success is comfortable, rewarding and gets you to where you want to go.

There is more than one way to do something and it's just possible the way you have learned to organize for success in real estate is not the easiest, most pleasurable or most efficient way.

Can you imagine doubling or tripling your results in half or less the time, with half or less the effort, and with half or less the expense? Wouldn't that be great?

We often hear someone say there are no short cuts to success, but that's not true. There are short cuts to success. They come in the form of the leadership you submit to, the company you keep, the tools and tactics you use: one way versus another.

The field of psychiatry originally arose from the attempt to address the tangible origin of the intangibles in human behavior and, still, it is a striving for order out of chaos. Business leaders whatever the endeavor seek to accomplish the same, order out of chaos, they are the psychologists of commerce.

Similarly, the *One-On-One Teleconference Support* provided by Broker Al Lewis, hereafter known as Consultant, is a telephone conferencing support system designed and intended to grow the business of Brokers, Agents and Team Leaders in the direction of the experience and expertise of Consultant; it is a licensing program in that Consultant will license the use of his various programs, structures, tools, media and methodologies as needed and authorized by Consultant for the benefit of Clients; and, it is a program and process for bringing "Order" to a Client's business in the direction wanted.

Secrets

Substance / Privities

Consultant will render substantive sales and marketing advisory and/or consultative services to Clients at an initial rate of \$150.00 per hour by phone and is willing and able to license the various programs, structures, tools, media and methodologies of his business, the Secrets, Substance and Privities, subject to a prepaid teleconference consultative-fee funded by Clients; additionally, Consultant Al Lewis will give Clients without guarantee, express or implied, the benefit of his special knowledge, skill, contacts and business experience to the extent representative of a telephone-oriented consultative/training relationship relevant to the Clients' needs and interests as an adviser to promote the Clients' business and financial well being.

Some licensed programs may require additional nominal charges for customized setup, art, delivery and training exceeding the practicality of delivery by phone alone and/or because of requests by Clients which exceed the consultative relationship representative of a telephone oriented consultative/training program.

Faith / Brokers, Agents and Team Leaders with office and staff that have perused Consultant Al Lewis' Web sites; and, who have conscientiously looked into the programs, literature, sales and marketing wherewithal and single-minded purpose – Listing and Sales Success – of Consultant; and, who have determined that Consultant's experience, insight, substance, focus, intention and determination to effect the success of their business in a clear and positive way is formidable should take a *Leap of Faith* and enter into an on-call consultative/licensing relationship with Consultant ASAP.

Leadership / When planning a major move, a company position on sales and marketing, a value-buy or image-building media campaign, a team building program, a builder sales and marketing program, a sale by auction program or other similar strategy or tactic you can call on Consultant for my advice on the matter. The more you talk with Consultant, the more money you will make (and save).

Whether struggling over the details, structure, dilemmas or procedural matters of a single transaction, whether the matter is interpersonal or transactional, a sales quandary or a "How to Close" a buyer or seller perplexity, you can call on Consultant for advice on the matter. The more you talk with Consultant, the more money you will make (and save).

Summary / Partner in name only with Consultant Al Lewis, a thirty-eight year vet that lists and sells at all levels of the market including the high-end, Multi-million Dollar Properties and New Development Projects, to grow your business both personal and company in that direction; and, partner with Consultant Al Lewis, in name only, as though a hands-on team player to build and execute a high quality cash generating team building program to realize the same without the high-cost of actually "Partnering" or "Franchising" to gain the leadership and expertise required to achieve these ventures absent the learning curve: years of struggle to achieve nominal results.

Start Here

How to Join with Consultant to Grow Your Business

The cost of an initial teleconference trial is only \$450.00 for three hours of on-call consultation by the minute. This will last you for many months of short, but pointed conversation and direction. Upon receipt, Consultant will make an initial call to confirm receipt and to begin the Consultative Mentor/Protégé business development relationship and process per the *Goals and Objectives* that follow.

Sign no contracts or agreements, just a Leap of Faith and a quick visit to www.PayPal.com to pay your initial trial fee into Consultant's business account, AlLewisMarketing@gmail.com, can get you started.

Pay as a guest payer by debit or credit card to start now. In the notes portion of the PayPal payment form state your name, company, address, contact phone and email. After the initial trial you may continue at will (fees may vary).

If you haven't yet gotten to where you want to go in real estate, let go of the attitude that you can go it alone that may be holding you back and take the *Leap of Faith* required to partner with Consultant Al Lewis to drive your career and business in the direction you desire.

Best Wishes.



Al Lewis
Broker/Mentor
Marketing Professional Since 1975

Real Estate Professionals
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Goals and Objectives

(1) **Skills Enhancement** / The Real Estate Fellowship is an apprenticeship to a work for both new and experienced agents alike and a retooling platform for Brokers and Agents long in the business but not working at the high-end of the market or by cause or circumstance not in an effective listing program at this time. By the means of education and leadership it is the aim of Consultant to lead and/or transmute Fellow whether new or experienced into a competent high-end listing expert capable of leading seasoned high-end clientele to mutually beneficial conclusions (listings and sales), and capable of passing their expertise on to others who need to acquire the specified skills.

(2) **Professional Identity** / Make overs are common to fashion, and in real estate, staging make overs to housing. Similarly, Consultant will assist Fellow with an understanding as to what it means to be a professional in the high-end real estate sales and marketing environment. Consultant shall play a key role in defining professional behavior, demeanor, style and look.

(3) **Career Development** / Consultant will help Fellow plan, develop, and manage their careers relevant to the mission of The Real Estate Fellowship, to become resilient to times of change, self-reliant in their careers and more responsible self-directed professionals.

(4) **Leadership and Management Development** / Consultant shall encourage the development of leadership competencies by example and guided practice.

(5) **Education Support** / Consultant shall help bridge the gap between theory and practice. Formal education and training is complemented by the knowledge and hands-on experience of Consultant.

(6) **Customer Service and Relationship Building Strategies** / Consultant shall assist in modeling desired behaviors that lead to customer confidence, encourage the development of competencies in support of relationship building strategies, and help Fellow formulate and pursue client-cultivation practices that lead to listings and sales.

(7) **Team-Building Strategies** / Upon express request, Consultant shall provide structures and leadership for enhancing the team-building capacity of Fellow whether an individual or company to grow the Fellow's business as desired.

(8) **Co/op Listing and Sales Activities** / Upon express request Consultant may assist Fellow with the listing and/or sale of targeted High-End Residential Properties and/or New Home Subdivision Projects. Compensation whether by fee, commission or referral fee to be determined per situation and/or transaction.